

Our young and innovative company is looking for a

Director Americas (m/f)

to start immediately or by agreement.

Key responsibilities:

In this role you will be responsible for all America (both North and Latin America), leading your team, business development and active sales. You place our products and you are responsible for acquiring new customers through our strategic business areas. You also manage the presentation of coresystems and the coesuite products at international trade shows. You will be working in **Miami, Florida (US)**.

The company:

coresystems is a young and innovative IT company with an international network of partners. coresystems is among the world's leading developers of SAP Business One applications. It also plays a pioneering role in cloud computing and in developing mobile applications. The company, currently counting over 80 employees, continually develops new products that help small and medium-sized companies add value to their day-to-day business.

Skills required:

- A BA/BS or MS degree in Business, Computer Science or related discipline is highly desired. MBA is preferred.
- Extensive experience in international sales activities (5+years)
- Excellent communication skills (spoken and written) in English and Spanish
- Knowledge of Portuguese and experience in the Telecommunications Industry is a plus
- Familiar with ERP systems
- Highly motivated and able to work independently
- Friendly, open and confident appearance
- High willingness to travel
- Leadership skills

As the ideal candidate, you are a team player, who performs well under pressure. You are service-oriented and always put the customer first.

We offer an interesting and challenging job in a rewarding work environment. Attractive employment conditions are also on offer for the successful applicant.

If you are interested, please send your application, along with your salary expectations, to [coresystems ag | Human Resources | Chantal Grenacher / Villa im Park | Dorfstrasse 69 | 5210 Windisch | Switzerland](#) or to hr@coresystems.ch. If you have any questions, please feel free to call us on +41 (0) 56 500 22 02.