

VIRTUAL GRAFFITI INC

“coresystems has opened up a whole new level of visibility, analysis, customization, and mobility to our business.”

Hillel Sackstein, President Virtual Graffiti, Inc.

Virtual Graffiti sells hundreds of product lines, consisting of millions of part numbers and the team of sales, purchasing and support representatives deal with hundreds of manufacturers and distributors on a daily basis. To better handle daily business SAP Business One was implemented as ERP solution. With rapidly growing business needs, deeper reporting and BI capabilities became a pressing topic.

After learning about **coresystems** and the **coresuite** products at the 2010 ASUG SAP Business One Summit in Beaverton, Oregon, Virtual Graffiti added the **coresuite country package** for document delivery and usability as well as **coresuite cube** for reporting and analysis, to their system. Since summer 2011 they also fulfilled their need for mobile functionality by adding **coresuite mobile** to their portfolio.



The accounting features in the **coresuite country package** and **coresuite cube** have given Virtual Graffiti much better reporting capabilities and the ability to do complex business analysis. **coresuite mobile** has freed the employees from their desktops and gives them the ability to view and update SAP Business One from anywhere using their mobile devices. Virtual Graffiti employees use the system from their homes, the company warehouses, customer locations, airplanes and business trips.



“I learn something new about our business every time I use **coresuite cube** & **coresuite mobile**.”



Hillel Sackstein, President Virtual Graffiti, Inc.

About Virtual Graffiti, Inc.

Virtual Graffiti Inc is a leading IT solutions provider specializing in business, government and education.

Recognized as one of the fastest growing IT solution providers by Inc. Magazine, CRN and the VAR500, Virtual Graffiti has more than 55,000 customers worldwide and has sustained an annual growth rate of 30 percent over the past ten years.

The company's highly trained and award-winning product teams help customers make smart IT buying decisions while lowering IT budget costs and improving efficiency.

Address.

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About coresystems.

Founded in 2002, **coresystems** is headquartered in Windisch, Switzerland. Steady growth has seen the company establish offices in Freiburg im Breisgau (Germany), London, Shanghai and New York City, as well as support centers in Galway and Copenhagen. Today **coresystems** is the world's leading provider of standardized AddOn solutions for SAP Business One and is a certified GLOBAL SAP GOLD Partner (SSP).

The **coresuite** product line is marketed by expert SAP partners around the world. The customer portfolio comprises thousands of small and medium-sized companies, as well as large corporations, operating in a range of different areas within the industrial and service sectors.



“Customers running their businesses on SAP Business One are finding coresystems country package and coresuite mobile have made their choice of an ERP system even better.”

Carl Britton Lewis, General Manager – Total Care, Vision33 Inc.

Short Interview with Carl Britton Lewis from Vision33 Inc.

How did you first come to hear about coresystems and our coresuite products?

Through SAP Channel contacts that we made at the SAP Partner Summit.

What is the reason for your partnership with coresystems?

Our desire to enhance customer satisfaction related to CRM and to enable remote access to SAP data.

What added value does coresuite bring to your SAP Business One offerings?

Integration with the iPad, and other mobile devices, has almost become a business requirement for any ERP system in today's USA market place.

What added value does coresuite bring to SAP Business One customers?

One of the key added values when using coresuite, is the extension of customers' SAP Business One ERP into the field.

Which coresuite products do you work with?

For usability, document delivery and reporting we work with the coresuite **country package** and we use coresuite **mobile** to fulfill mobility needs of SAP data.



Since when do you resell coresuite products?

Since 2009 we resell the **coresuite country package** and since 2010 we are also selling **coresuite mobile** into our existing customer base and to new prospects.

Do you use coresuite internally in your company at Vision33 Inc.?

We are in the process of rolling out the **coresuite country package** for automations and customizations as well as **coresuite mobile** for remote access to our SAP data.

Can you give us a short description about the results and satisfaction with coresuite?

Any customer who runs coresystems' products is a more satisfied and happy customer.

Would you chose coresystems as a partner again?

Definitely.

“coresystems adds convenience to the user and delivers greater customer service to customers.”



Carl Britton Lewis, General Manager – Total Care Vision33 Inc.

About Vision33 Inc.

Vision33 Inc. helps our clients improve their business systems with the most up-to-date processes and software. As an award-winning SAP gold channel partner, our proficiency with SAP small business solutions, SAP Business One and SAP Business ByDesign is demonstrated through Vision33's dedicated team of experts. With ten (10) SAP-certified offices across the U.S., Vision33 is one of the largest SAP channel partners for small to mid-sized enterprises throughout North America.

Awards.

SAP Business One Partner of the Year
SAP Gold Partner
Inc 5000
VAR 100

Address.

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